

Frequently Asked Questions About Altegris



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Altegris strives to put our considerable expertise in alternative investments to work on behalf of our high net worth individual, institutional, and family office clients, to enable them to successfully diversify their portfolios.

To allow you to get to know our firm, we have compiled answers to several frequently asked questions about Altegris. We invite you to contact us if you would like to learn more.

Q. What is Altegris's mission statement?

Our mission is simple: Altegris specializes in finding unique alternative investments to help high net worth and institutional investors diversify their portfolios.

Q. What is the origin of the name "Altegris"?

The name Altegris reflects our core business and values. It was derived by combining the words "Alternative Investments," "Integrity" and "Risk Management."

Q. How does Altegris accomplish this mission?

To accomplish this mission, we find, build and monitor a platform of unique alternative investment products - products which we believe possess the right combination of people, pedigree, process and potential, and products for which we are able to negotiate capacity and fee-sharing arrangements.

We then give our clients access to this platform, and utilize our experience and proprietary tools to help them successfully and intelligently build and diversify their portfolios.

Q. Does Altegris focus on any particular type of investment?

We believe that the key to our success and to the success of our clients is specialization. We devote all our efforts to alternative investments, including hedge funds and managed futures. Quite simply, this is our area of expertise and is where we can have the largest impact on the success of our clients.

While we necessarily incorporate the components of our clients' traditional portfolio when considering how to integrate alternative investments, Altegris does not offer traditional investments on our platform.

Q. Who is responsible for finding, reviewing and approving the Altegris platform of products?

Our Product Review Team initially identifies what we believe to be promising managers, utilizing our significant industry network, referrals, database analysis and other sources. Once a prospective product passes rigorous qualitative and quantitative review, and once we negotiate business terms and capacity arrangements, it is approved by our Investment Committee and added to our platform.



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“Our platform and services respond to the needs of our clients and the evolution of the industry.”

Q. How many products are currently offered on the Altegris platform?

Our product platform is continually evolving in response to the needs of our clients and the evolution of the industry. That being said, our platform is currently comprised of 100 hedge funds and managed futures products representing approximately 40 individual managers, to suit the specific suitability and requirements of our varied clients.

Q. How is Altegris compensated?

While Altegris is able to offer numerous customized working relationships with our clients and with the managers on our platform, in general we are compensated by the managers based on assets raised. This means that, in many cases, there is no additional layer of fees for clients to invest in products on our platform.

Q. What can you tell me about Altegris and its employees?

Our two offices are comprised of over 45 staff members, split between our head office in La Jolla, California and our second office outside of Denver, Colorado.

All of our Account Executives are registered representatives of Altegris, an NASD member firm. Altegris is also registered with the CFTC as an introducing broker and is a member of the NFA.

Q. How large is Altegris in terms of assets?

Altegris takes a boutique approach to how we service our clients and to our understanding of their investment goals. This approach has been successful for our clients and, in turn, for our firm, allowing us to grow to where we are today.

Currently, our clients represent a trading level in excess of US \$2.4 billion in hedge fund and managed futures investments.

Q. Why do you need my financial information before discussing or distributing hedge fund materials?

Under current regulations, interests in most hedge funds can only be purchased by investors who meet minimum net worth requirements and who are otherwise suitable to invest. Once your financial qualifications are determined and we understand your risk tolerance, liquidity needs and other factors, we can make a recommendation.

Q. Who will see my information?

We treat the privacy of your personal information very seriously. We do not sell or distribute your information to third-party marketers. Only authorized employees of Altegris Investments and certain service providers (such as our accountants and lawyers) will have access to your personal information. You can find details of our privacy policy on our websites, or request a copy from us.

Q. If I register with Altegris, what can I expect to receive?

In addition to gaining access to our team, as a registered, qualified member you are given access to your individual password-protected website, located by clicking the ‘Members’ tab at the top of the Altegris.com homepage. There you can view or download specific performance information, independent research reports, strategy descriptions, prospectuses and manager presentations for a customized set of our alternative investment products for which you are generally suitable.

Registration is free and can be completed in person, over the phone or at Altegris.com.

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